## Email Templates for PayPath with Jackrabbit Dance

Ideas and Inspiration to Help Communicate Price Changes



### Welcome to PayPath

Congratulations on your choice to use PayPath with Jackrabbit Dance! Now you can get all of the amazing features that Jackrabbit provides, without the monthly price tag. Before you do, you'll need to notify customers at your dance studio that you're going to be adding a small technology fee to each transaction. Here are some ways to accurately and efficiently communicate this change with your customers and make transitioning to PayPath a breeze!

Best practices for informing your customers that your prices will be increasing.

#### Give customers advanced notice

Nobody likes a surprise when it comes to finances. Plan ahead and let your customers know ahead of time that your ePayment costs are increasing.

#### **Explain the increase**

Detail the price of the new technology fee being added to your customer's bills in your messaging. This way your customers can know exactly how much of a difference to expect and plan accordingly.

#### Be transparent

Let your customers know that the increase is being implemented to help support features that will make their experience at your dance studio better than ever. Give examples like Jackrabbit Class' convenient online payments through the portal and auto-drafted tuition.

# Navigating the Message: Sample Text for Communicating a Slight Price Increase to Customers!

Use the examples below as a starting point for your own custom email, or even copy and paste the provided text and fill in the blanks with the appropriate information.

